

## **Senior Sales Consultant Position**

From: messages-noreply@bounce.linkedin.com [mailto:messages-noreply@bounce.linkedin.com] On Behalf Of Donna Marino via LinkedIn  
Sent: Tuesday, July 20, 2010 11:01  
To: Dip Chandra  
Subject: Senior Sales Consultant Wanted

### **LinkedIn**

**Donna Marino** has sent you a message.

**Date:** 7/20/2010

**Subject:** Senior Sales Consultant Wanted

Hello, I hope you are enjoying this hot summer. The market seems to be gathering speed, and I wanted to reach out to you on my newest and hottest opportunity. As always, there is a finder's fee. My client is a leading provider of data integration and data quality software and solutions. We are looking for someone to provide technical support in sales presentations, product demonstrations, installation and maintenance of company products. Responsibilities include: Work with sales staff to qualify and prove opportunities for Informatica Data Integration (ETL) and Business Intelligence opportunities.

- Prepare and present solutions for Enterprise Data Integration (ETL) Platform.
- Demonstrate Data Integration & BI unified solution to prospective customers.
- Respond to Customer Requests on products.
- Provide customer site install and prototyping solutions our Data Integration and Business Intelligence unified platform.
- Excellent hands on Relational Database skills.

Knowledgeable in Data Warehousing, Business Intelligence and Operational systems such as Oracle Financials, SAP Financials, Seibel or procurement systems.

Thanks for your help!  
Stay cool!  
Donna